

**REQUEST FOR EXPRESSION OF INTEREST**

**TENDER NUMBER: NO.8/2021**

**Development of Modern Trailers for Small Produce Collection and Distribution to All Outlets.**

**1.0 BACKGROUND**

1. In the advent of the COVID 19 pandemic and the border restrictions that are presently enforced, Eswatini Government has made a directive to aggressively pursue an agenda of self-sustenance in the country.
2. In fulfilling the directive, NAMBoard is pursuing an agenda of growing the production and supply of fresh produce by embarking on numerous interventions from seedling availability, increased cropping programmes, and robust marketing of produce
3. Critical initiatives in the production of seedlings have received concentrated attention, such that over eight nurseries have been capacitated to grow over 40 million seedlings per annum.
4. As the produce supply reaches maximum seams following that farmers enrolled for production of fresh produce has quadrupled, there is a compelling need to develop and support a mechanized trailer system for swift collection of produce from smallscale farmers and to ensure prompt distribution to inner city areas, retail shops, and hospitality areas.

**2.0 TRAILER SPECIFICATIONS**

The construction of the modern trailers should be guided by the following specifications:

1. Should be easy to clean loading trailers



2. Must have loading attributes that meet the following expectations:
  - i) Allow limited produce bumping/ bruising
  - ii) Avoiding puncture of plastic bags and crates
  - iii) Load produce in a central line loading pattern
  - iv) Have enough bracing/ frames to secure pallets
  - v) Allow easy handling at collection and delivery destinations
  - vi) Have enough features to allow covering of produce with a net or other sealing material
  - vii) Must have a load capacity of up to 2000kgs
3. The trailer should be a cleanly defined transport model that will guarantee the freshness of the goods, must be easy to pull using a van, and it should have a reliable excel load support

### 3.0 LOCAL ENTREPRENEUR EMPOWERMENT

4. NAMBoard seeks to provide empowerment by extending a request for expression of interest from local entrepreneurs to design and develop these special trailers.
5. For a start, we seek to commission the design and construction of **six demo trailers** for our operations.
6. We also seek to use the equipment in training and empowering farmers so that they can be able to grow their supply logistics to meet market demands

### 4.0 ENTREPRENEUR QUALIFICATIONS

The entrepreneur must meet the following requirements:

1. Must have at least three years prior experience in the design and construction of trailers or heavy-duty equipment
2. Must demonstrate sufficient knowledge on the costing and assembly of heavy-duty equipment
3. Must have sufficient knowledge on the components and specifications of heavy-duty equipment





4. Should demonstrate a track record in successfully supplying heavy duty equipment
5. Demonstrate an ability to work independently and in teams

Entrepreneurs will be selected in accordance with the procurement procedures set out by the Eswatini Public Procurement and Regulatory Authority (ESPPRA).

6. The EOI shall contain statement of the below Tender Evaluation Elements:

<b>TENDER EVALUATION ELEMENTS</b>	<b>Total Points</b>
Valid and Certified copy Trading licence	Yes/No
Valid and certified Labour Registration certificate	Yes/No
	Yes/No
Certified copy of ENPF Compliance Certificate	Yes/No
Company Ownership (Current Form J and Form C)	Yes/No
Audited Financial Statements for past three years	Yes/No
Professional business references	Yes/No
Police Clearance report for all company directors	Yes/No
<b>1.0 Technical Criteria</b>	
1.1.0 Overall relevance response	5
1.2.0 Overall concurrence between RFP Requirements and Proposals	5
<b>2.0 Company and Key Personnel</b>	
2.1.0 Industry Experience	20
2.2.0 Client Refences	15
2.3.0 OERWM and Accreditation	15
<b>3.0 Methodologies and Timelines proposed</b>	
3.1.0 Proposed Methodology	20
3.2.0 Project Management: Reporting, Monitoring & Quality	20
<b>Total</b>	<b>100</b>
<b>The pass mark for this Expression of Interest is 70%</b>	



## 7. SUBMISSION

Expressions of interest written in English, with designation: “Expression of interest – NAMB01/2021EOI” must be delivered to the address below not later than Tuesday, 2 March 2021, 1630hrs

**NATIONAL AGRICULTURAL MARKETING BOARD**  
**Lot No. A1 Corner of Mbabha & Masalesikhundleni Street**

## 5.0 CLARIFICATIONS

Clarifications may be requested in writing (email or by fax) not later than 10 days before the submission of expression of interest.

The contact person and details for requesting clarifications is:

*The Procurement Officer*

*Fax: +268 2505 4072,*

*Email: [procurement@namboard.co.sz](mailto:procurement@namboard.co.sz)*

