



EXPRESSION OF INTEREST (EOI)

FOR

THE ESWATINI ELECTRICITY COMPANY

EOI NO: TENDER NO 68 2018/19
EOI Name: OVERHEAD LINES SUPPLIERS MATERIAL
EOI Closing Date: 18th MARCH 2019





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1. BACKGROUND

The Eswatini Electricity Company (EEC) is a power utility, which was formed in 1963 to provide Electricity to the Swazi nation by sourcing or generating power using the least cost sources of energy. The company currently operates in a liberalized market through the Electricity Act of 2007 and the Energy Regulatory Act of 2007. EEC imports 80% of the Electricity demand from Southern Africa countries through Bilateral Agreements also from the Day Ahead Market (DAM) in SAPP. Locally the company buys 5% from one local Independent Power Producer (Ubombo Sugar Limited) and generates the other 15% from its internal power stations.

This Expression of Interest (EOI) is for interested Electrical Suppliers who are capable of meeting the outlined requirements indicated in this document.

2. SCOPE OF EOI

2.1 Overview

EEC is looking for Suppliers who qualifies, have background and know how on electrical equipment and overhead lines hardware, a Supplier that will be capable, suitable and experienced to supply and deliver overhead line materials that bears SABS Standard. Over the past years EEC has been purchasing its overhead line hardware by issuing bulk orders to suppliers which has resulted into high stockholding since these were estimates and not based on projections demand forecast. It has been observed that work with suitable and capable Electrical Contractors with, preferably, a proven record of sufficiently carrying out and successfully supplying the Line hardware for EEC or any Utility using the same material as EEC for Distribution lines, Rural Electrification and Customer Driven projects materials. EEC is cognisant of its stock holding especially during the dry season .

We have made projections for the next two years the financial year 2019 /20 and 2020/21 respectively. The projections are based on the demand forecast from Distribution Department, Rural Electrification and Customer driven projects.

Objective for Demand Forecast

This has been necessitated by the fact we have experienced stock outs, projects were delayed to be completed there has not been timely communication of the demand required based on projects. It is imperative to understand that for every purchase or supply its primary objective is to fulfil a demand, if there is no demand then there will be no supply.



SUPPLY OF OVERHEAD LINE MATERIAL

Eligible Suppliers will be required to supply under the following Categories:

ABC CONDUCTORS AND ACCESSORIES
COMMUNICATIONS EQUIPMENT
EARTHING MATERIAL
FUEL
COMPRESSION FITTINGS
GENERAL FITTINGS
INSULATORS
ISOLATORS AND SURGE ARRESTORS
LIGHTNING /SURGE PROTECTORS
LINE HARDWARE
METERING
OVERHEAD LINE CONDUCTORS
SERVICE MATERIAL
STAYWIRES AND PREFORMES
TRANSFORMERS
UNDERGROUND CABLES AND TERMINATION KITS
WOODEN POLES AND STAYBAULK

Suppliers will be required to supply the above as guided by the EEC set Standards as governed internally and externally.

All the above listed material will be supplied by Manufacturers, Wholesalers, within the Kingdom of eSwatini, and countries outside eSwatini.



3. TERMS AND CONDITIONS OF EOI

- a) The EEC is seeking reliable, Electrical and financially stable Suppliers, who will meet its unique supplies, quality and service demands.
- b) It will be upon the Supplier to submit samples on some stock items to be inspected for authenticate, quality and specification checks.
- c) The EOI as well as all other correspondence and documents relating to the EOI exchanged by the interested Suppliers and EEC, shall be written in English language.
- d) The closing date for the EOI is **18th March 2019 at 1200hrs** at the **Eswatini Electricity Company Head Office, Eluvatsini Building, Reception Area, Bhunya/Mhlambanyatsi Road, Mbabane**
- e) EOI submissions will not be opened to the public after closing period. In the presence of; EEC Tender Committee Members, all submissions will be stamped received after the closing date and time at the Eswatini Electricity Company Head Office, Mbabane Swaziland.
- f) No late submissions will be accepted.
- g) All successful submissions, that meet the requirements, will be notified in writing by EEC for invitation to Tender.
- h) EEC reserves the right to modify, or change the specifications or even cancel the EOI before the EOI opening and such modifications or changes will be communicated to the tenderers in advance as and when decided.
- i) The EEC does not bind itself to accept the lowest or any EOI nor give any reason for the acceptance or rejection of an EOI. The EEC may accept an EOI for a part of the quantity offered or reject any tender without assigning any reason.
- j) Signed EOI documents must be submitted by placing them in a suitably large envelope which must be sealed so as to ensure the contents cannot fall out or be viewed without opening the envelope and it must be marked **TENDER NO 68 OF 2018/2019 – EXPRESSION OF INTEREST FOR THE SUPPLY OF MATERIAL AND SERVICES**



- k) A Signed EOI documents must be submitted by placing them in a suitably large envelope which must be sealed so as to ensure the contents cannot fall out or be viewed without opening the envelope and it must be marked **TENDER NO 68 OF 2019/20 EXPRESSION OF INTEREST FOR THE SUPPLY OF ELECTRICAL OVERHEAD LINE MATERIALS.**

All enquiries relating to this EOI may be addressed to Mrs Busisiwe Masangane Tel: (+268) 2409 4000/4163, Fax: 2409 4001, email: busisiwe.masangane@sec.co.sz

4. EOI EVALUATION PROCESS AND CRITERIA

4.1 Eligibility and Qualification Requirements

The following information must be submitted as non-returnable documents:

A detailed Company profile with;

#	Documents: Stage 1	Grading				Not Available
		Excellent	Available	Reasonable	0	
	<i>Pointing System >></i>	3	2	1	0	
1	Valid Trading Licence					
2	Original & Valid Tax Compliance Certificate					
3	Audited Financial Statement (Current)					
4	Certified copies of directors IDs					
5	Company profile					
6	Certificate of Incorporation					
7	Memorandum of Association					
8	Form J					
9	Form C					
10	Police Clearance for "all" Directors					
11	Bank statement (last 90 days)					
12	Relevant Track Record - with signed references					
13	Company Proof of Residence/Physical Address					
14	Power of Attorney					
15	Valid Public Liability (min E 200, 000.00 Cover)					
16	Valid Workmens Compensation					
	Total >>	0	0	0	0%	

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*all copies of the above mandatory documents, must be certified.

4.2 Assessment Criteria



There shall be two (2) stages;

Stage 1; the non-returnable documents listed above will be scored with one of the following criteria and points system, per listed item submitted;

Criteria	Points Allocated	Comment
Excellent	3	Submits the; ✓ Exact Document required, ✓ Valid, ✓ Relevant Category (if any), ✓ Certified,
Available	2	Submits the; ✓ Valid, ✓ Certified, ✓ Relevant,
Reasonable	1	Submits Document/letter with; ✓ Validation, ✓ Relevance, ✓ Similar relevance,
Not Available	0	Submits; ✓ No document, ✓ Irrelevant document, ✓ Invalid,

Those Suppliers with the highest scores of **70% and above**, will qualify to proceed to stage 2. Unfortunately, for those Suppliers who will score less than 70% will not proceed to stage 2. All Suppliers, both successful and unsuccessful, will get formal communication of the outcomes of stage 1, within 7 days of this document's closing date.

Stage 2; those suppliers with the highest scores of above 70% and above , will be invited thereafter to formally tender for the supply of the electricity overhead line materials. A Tender document with the clear specification of the material requirements will be shared with the successful Suppliers. In the document, further criteria to qualify for the supply will be amplified.



5. SHORTLISTING FOR TENDERERS

Eswatini Electricity Company (in its sole and absolute discretion) will select a shortlist of Suppliers, using the above mentioned selection criteria, that submitted the EOI who will be invited to submit a tender and further their premises will be inspected to determine if they will qualify to supply the required materials, EEC is not bound or required to shortlist all or any participants to the tender stage. Those participants selected to be short listed will be notified in writing as well as all unsuccessful participants, as mentioned above.

Selection of the short list will be based on, but not limited, to the information in the expression of interest information contained in this document.

