



## **Eswatini Water and Agricultural Development Enterprise (ESWADE)**

**MINISTRY OF AGRICULTURE**

**IFAD LOAN NUMBER: Loan no.2000001126, Grant no.2000001127**

**SMALLHOLDER MARKET-LED PROJECT/CLIMATE SMART AGRICULTURE FOR RESILIENT LIVELIHOODS (SMLP/CSARL)**

**Quality and Cost Based Selection (QCBS)**

**(Firms Selection)**

**REQUEST FOR EXPRESSION OF INTEREST**

**DESIGN AND SUPERVISION CONSULTANCY SERVICE**

**ESWADE/0403**

**EOI ISSUANCE: 14<sup>TH</sup> MARCH, 2019**

**EOI CLOSING: 28<sup>TH</sup> MARCH, 2019**

## ADVERT

**Eswatini Water and Agricultural Development Enterprise (ESWADE)**

**Smallholder Market-Led Project/Climate Smart Agriculture for Resilient Livelihoods (SMLP/CSARL)**

**REQUEST FOR EXPRESSION OF INTEREST  
DESIGN AND SUPERVISION CONSULTANCY SERVICE  
TENDER No. ESWADE-SMLP/0403**

### **Project Brief**

1. The Eswatini Water and Agricultural Development Enterprise (ESWADE) is a government company established by the Government of Eswatini in 1999 to empower communities to improve their quality of life through projects in commercial agriculture and other enterprises; providing innovative services in infrastructure development and management as well as expertise to public and private entities. ESWADE has been mandated by the Government of Eswatini to implement the Smallholder Market-Led Project/Climate Smart Agriculture for Resilient Livelihoods (SMLP/CSARL).
2. SMLP/CSARL is targeting reducing poverty and food insecurity of poor rural dwellers through investment supporting increased agricultural production and productivity and market-led commercialization of smallholder agriculture. Production of commodities suitable both for household nutrition and market supply will be enhanced as will the linkages between markets and producers, resulting in improved food security and incomes. The project targets economically active poor households and food deficit households in thirty-seven (37) chiefdoms (Shiselweni 22, Lubombo 10 and Manzini 5) located in within twelve (12) Tinkhundla in the southeast of Eswatini.

### **Scope of Assignment**

3. The project intends to recruit an Engineering Consultancy firm to provide Consulting Services for the Design and Supervision of earthdams construction and rehabilitation works in the project chiefdoms. The engineering consultancy services are required from suitably qualified and competent Engineering Consultancy firms to undertake the following works:
  - detailed design and construction supervision works at Ngololweni for an earthdam and downstream development
  - detailed design for spillway rehabilitation, intake and diversion weir rehabilitation, conveyance upgrade and infield improvements for Nceka Irrigation Project
  - Design and supervision of Land Rehabilitation works at Ndinda Chiefdom

### **Eligibility of Engineering Consulting Firms**

4. The project invites eligible Engineering Consultancy firms to express their interest in the provision of the consultancy services. Interested firms must provide information indicating that they are qualified to perform the services and submit the following documents:
  - Business Profile;
  - Description and experience of similar assignments, i.e., list of assignments previously undertaken
  - Availability of appropriate skills among staff i.e., qualifications, personnel and any other factor related to their ability to successfully perform the assignment.
  - Audited financial reports for the last two years.

Interested firms may associate to enhance their qualifications.

### **Submission Date**

5. The potential bidders may obtain further information (EoI document) at [www.swade.co.sz](http://www.swade.co.sz) and [www.sppra.co.sz](http://www.sppra.co.sz) or contacting the address below during the official hours from 0830hrs to 1600 hrs (Monday to Friday).
6. Expression of Interest should be hand delivered and deposited in the Tender Box situated at ESWADE Head Office, no later than the **Thursday, 28<sup>th</sup> March 2019 at 10:00a.m.** The proposals can be deposited at ESWADE Head Office, 3<sup>rd</sup> Floor, MVA Building, Mbhilibhi Street, Mbabane, Eswatini. The sealed envelope must be clearly marked TENDER No. ESWADE-SMLP/0403 and addressed to:

**THE CHAIRMAN OF THE TENDER BOARD  
ESWADE-SMLP/0403  
Eswatini Water & Agricultural Development Enterprise  
Expression of Interest for Design and Supervision Consultancy Service**

*Late, telegraphic or faxed proposals will not be considered.*



## Table of Contents

Instructions to Suppliers.....	4
1. Background .....	5
2. General Objective.....	6
3. Expression of Interest Process.....	6
4. Information to be submitted with Eol .....	7
5. Notification to Successful Consultancy Firms .....	7
6. Submission of Expression of Interest .....	7
7. Selection Process and Criteria .....	7
8. Persons Excluded from this Tender .....	7
9. Enquiries Regarding Tender Documents .....	8
10. General Information .....	8
11. Date of Closure of Tenders .....	8
12. Cost of Preparation of the Eol .....	8
13. Validity of Eol .....	8
DECLARATION OF ELIGIBILITY .....	9



## Instructions to Suppliers

### CONFIDENTIALITY

No part of this document may be disclosed verbally or in writing, including by reproduction, to any third party without the prior written consent of Eswatini Water & Agriculture Development Enterprise (ESWADE). This document, its associated appendices and any attachments remain the property of ESWADE and shall be returned upon request.



# REQUEST FOR EXPRESSION OF INTEREST

CONTRACT NO.: SWADE/0403

## 1. Background

The Smallholder Market-Led Project/Climate-Smart Agriculture for Resilient Livelihoods (SMLP/CSARL) is designed upon the Government of the Kingdom of Eswatini's (GoE) request to the International Fund for Agricultural Development (IFAD). The Project targets reducing poverty and food insecurity of poor rural dwellers through an investment supporting increased agricultural production and productivity and market-led commercialization of smallholder agriculture. Existing market opportunities form the driver for investment in production systems, market linkages and conservation of soil and water resources. Production of commodities, suitable both for household nutrition and market supply will be enhanced; as will the linkage between markets and producers, resulting in improved food security and incomes.

Thirty-seven (37) Chiefdoms out of an approximate total of 50, located within twelve Tinkhundla in the Southeast of Eswatini have been pre-selected based on their rain-fed nature and on the Chiefdom's leadership's commitment to engage with the Project and set-up and consult community development committees in decisions pertaining to development activities. The approximate population of the Chiefdoms is ca. 96,000 people or 16,000 households. Pending a more exact inventory of population and poverty, it is estimated that 85% (81,600) are predominantly engaged in smallholder agriculture, and stand to benefit from the Project. A little over 60% (57,600) of the population classifies as poor; and 5/6th (48,000) of those can be seen as economically active smallholders. Ten percent of the households (1,600 households) is food deficit and is unlikely to be able to produce for the market as these households are headed by children, elderly/very old, chronically ill and disabled. Five percent better-off households rely on incomes outside agriculture.

The project area is characterized by erratic rainfall patterns which results in long dry spells that contribute to drought and poor crop yields. The water when it eventually falls in flash floods, is lost to the river systems due to the absence of water harvesting structures at household, farm and chiefdom levels, causing the communities miss out in capturing the water. The project therefore provides a solution to the water needs in the target areas through small earthdam's rehabilitation and construction, downstream irrigation development and rainwater harvesting at household through ferro cement tanks. Apart from the water shortages, the productive lands are characterized by severe land degradation due to soil erosion which is which is not only caused by natural phenomenal but large accelerated by the human activities. The project apart from fixing the land, it will also capacitate communities on sustainable land use approaches that would minimize the depletion of natural resources.

The Project targets economically active poor households. As this group is in need of both better nutrition and enhanced income, the choice of value chains to be developed is centered on comparative advantage for homestead production of food commodities. Increased productivity will support nutritional intake and marketing of surplus production to enhance household incomes. Project investments in systems for market linkage, land and water conservation and engagement of extension services have significance for national service delivery. The Project, scheduled to run for a six-year period from February 2016 onwards, delivers results in three areas as stated below:

**Component 1 – Chiefdom Development Planning.** Based on an approach that is embraced by the Ministry of Tinkhundla (Local Government), the Project will support participatory planning in the Chiefdoms, whereby decision-making on socio-economic development activities is informed by consultation with concerned households and communities. The result will be a transformation of the development processes in the



Chiefdoms, contributing to the allocation of the natural resources in the Chiefdom to agricultural and economic activities that benefit the Chiefdom's population both in terms of food security and incomes.

**Component 2** – Infrastructure for Soil and Water Conservation. The Project invests in rainwater harvesting, in rehabilitation and new construction of small irrigation dams and in erosion control with a view to enhance the productivity of land and water resources in a sustainable manner. All investments will be guided by the Chiefdom Development Planning, as well as by effectiveness criteria. All infrastructure will be developed through participatory processes with the intended community beneficiaries. The associated groups and agreements required to manage the infrastructure will be established through Chief's letter of consent. The capture of water resources and the protection of land resources result in those resources being available to market-led agricultural initiatives.

**Component 3** – Market-led Agriculture. Based on market demands identified during the project design, legumes, vegetables, fruits, indigenous chicken, goats and beekeeping will form the starting point for development and improvement of value chains. Supported by the Project, market partners will take steps to improve and innovate the value chains available to smallholder farmers.

## 2. General Objective

The Ministry of Agriculture (MoA), Eswatini Water and Agriculture Development Enterprise (ESWADE) has received a loan from the International Fund for Agricultural Development (IFAD) towards the implementation of Smallholder Market-Led Project/Climate Smart Agriculture for Resilient Livelihoods (SMLP/CSARL) and intends to apply part of the proceeds of this loan for eligible payments under the contract for **Design and Supervision Consultancy Service** for the Project.

The project intends to recruit an Engineering Consultancy firm to provide Consulting Services for the Design and Supervision of earthdams construction and rehabilitation works in the project chiefdoms. The engineering consultancy services are required from suitably qualified and competent Engineering Consultancy firms to undertake the following works:

- detailed design and construction supervision works at Ngololweni for an earthdam and downstream development
- detailed design for spillway rehabilitation, intake and diversion weir rehabilitation, conveyance upgrade and infield improvements for Nceka Irrigation Project
- Design and supervision of Land Rehabilitation works at Ndinda Chiefdom

## 3. Expression of Interest Process

The objective of the expression of interest is to prequalify Consultancy Firms for Design & Supervision Tendering will be conducted through **Expression of Interest (Eoi)** procedures specified in the Swaziland Public Procurement Act, 2011 and policies laid down by the Eswatini Public Procurement Regulatory Agency (SPPRA) together with the IFAD Procurement Guidelines of 2010.

The complete Eoi document in English may be downloaded from our website, [www.swade.co.sz](http://www.swade.co.sz) and the SPPRA's website at [www.sppra.co.sz](http://www.sppra.co.sz).



#### 4. Information to be submitted with EoI

Suppliers are to submit the EoI Document and Forms completed in all respects. The EoI document is to be kept intact, bound and listed as per the requirements mentioned in the EoI. The full EoI shall include the following documents:

- 1) Company Profile with Three Trade References where similar work was undertaken for similar services
- 2) An Original Valid Tax Compliance Certificate
- 3) A Valid Copy of Trading License
- 4) A Copy of Form J or equivalent for foreign registered companies endorsed by Register of Companies
- 5) A Copy of Form C or equivalent for foreign registered companies endorsed by Register of Companies.
- 6) Audited financial reports for the last two years
- 7) A Copy of VAT Registration Certificate
- 8) Certified Copies of National IDs of Company's Directors
- 9) Valid Police Clearance Certificates of Company Directors listed in Form J
- 10) A Current Copy of Labour Compliance Certificate
- 11) Signed Declaration of Eligibility (**Annex A**)

#### 5. Notification to Successful Consultancy Firms

ESWADE will notify the successful Consultancy (if any) of the acceptance of their proposal within the period of EoI validity or any extended period of validity of EoI, if applicable.

#### 6. Submission of Expression of Interest

Proposals shall be valid for a period of 90 days after the deadline of EoI submission. Late proposals will be rejected. EoI opening will **NOT** be opened publicly.

#### Location of EoI Submission:

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**ESWADE OFFICE**  
**SINCEPHETELO MVA BUILDING, 3<sup>RD</sup> FLOOR, MBHILIBHI STREET**  
**MBABANE, HHOHHO REGION, ESWATINI**

#### 7. Selection Process and Criteria

Due to the complexity of the required services, evaluation of the EoI will be based on a pass or fail basis using, but not limited to the elements listed in Section 4. The EoI Evaluation will be done by ESWADE.

Qualification will be based on submission of documents listed in Section 4 regarding the legal status of the Consultant. Failure to submit the listed documents as per Section 4 of this document will result to disqualification of the proposal. Failure to provide all the documentation and/or complete all requirements of this document at the time of submission shall invalidate this application.

#### 8. Persons Excluded from this Tender

Public officers and politicians shall not participate in all ESWADE tenders. Participation and/or completion of this pre-qualification stage by vendors shall not constitute an offer from ESWADE to provide the required services or a promise to enter into Contract(s) with the ESWADE. Nor will it obligate ESWADE in any way with regard to their final decision.



## 9. Enquiries Regarding Tender Documents

All enquiries in connection with this EoI are to be directed to ESWADE in writing. Suppliers may request clarification on or before **Wednesday, 20<sup>th</sup> March 2019**. Any request for clarification must be sent in writing, through standard electronic means to [smlp-procurement@swade.co.sz](mailto:smlp-procurement@swade.co.sz). Verbal questions will NOT be accepted. Should ESWADE deem necessary to amend the EoI document as a result of a clarification, it shall do so and inform all Suppliers.

## 10. General Information

The details entered hereunder will be considered confidential. ESWADE reserves the right to consult referees, clients or consultants, as entered in this pre-qualification document. ESWADE reserves the right to require the vendor to produce evidence in support of all details entered herein. ESWADE representative(s) may be required to visit the Company's premises to verify the details contained in this document. The vendor will allow ESWADE representatives to interview present and previous clients.

## 11. Date of Closure of Tenders

The Date and Time for closure of the EoI is **Thursday, 28<sup>th</sup> March 2019**. Late proposals will not be accepted. A Postponement of the closure of EoI may be made by ESWADE by issuing a public Notice to Suppliers.

## 12. Cost of Preparation of the EoI

Neither ESWADE and the Government of Eswatini will be responsible for, or pay for, any expense or loss which may be incurred by the Supplier in the preparation of the proposal.

## 13. Validity of EoI

The EoI shall be held valid for a period of ninety days (90) CONSECUTIVE CALENDAR DAYS from the closing date of the EoI.



## DECLARATION OF ELIGIBILITY

*[Pursuant to Section E. "Eligibility" of the IFAD Project Procurement Guidelines, IFAD financing proceeds are disbursed exclusively for expenditures of goods, works and services produced in or supplied from the territory of any country.]*

*[All Suppliers must meet the following criteria, to be eligible to participate in public procurement. Suppliers must provide a signed declaration on their company letterhead in the following format. If the Eol is being presented by a joint venture or consortium all members must sign the declaration.]*

[>>> Name of Tenderer, Address, and Date>>>]

**To: The Chief Executive Officer  
Eswatini Water & Agriculture Development Enterprise (ESWADE)  
Sincephetelo MVA Fund Building, 3<sup>rd</sup> Floor  
P.O. Box 5836  
Mbabane, Kingdom of Eswatini**

Dear Sir,

**RE: Expression of Interest – ESWADE/0403**

In accordance with the eligibility requirements of the Procurement Regulations and the Eol document we hereby declare that:

- (a) We, including any joint venture partners or consortium partners, are a legal entity and have the legal capacity to enter into the contract;
- (b) We, further declare that we are not insolvent, in receivership, bankrupt or being wound up, our affairs are not being administered by a court or a judicial officer, our business activities have not been suspended and we are not the subject of legal proceedings for any of the foregoing;
- (c) We, declare that we have fulfilled our obligations to pay taxes and social security contributions;
- (d) We, have not, and our directors or officers have not, been convicted of any criminal offence related to our/their professional conduct or the making of false statements or misrepresentations as to their qualifications to enter into a contract within a period of five years preceding the commencement of the procurement proceedings; and
- (e) We, do not have a **conflict of interest** in relation to the procurement requirement.

Authorized Signature: .....

Date: .....



## 14. ANNEXURE A

### Section 1: Company Details

#### 1.1 Company information

- 1.1.1 Quote Contract Number – ESWADE/0403
- 1.1.2 Name of the company
- 1.1.3 Registered Physical address
- 1.1.4 Postal Address
- 1.1.5 Telephone
- 1.1.6 Email of contact persons Address

#### 1.2 Company profile

- 1.2.1 Brief company profile including date of Company Registration
- 1.2.2 Associated companies (if any) or holding company
- 1.2.3 Name and Full address, and contact numbers of Bank to whom ESWADE may make inquiries to verify the financial viability of the Company
- 1.2.4 Copy of certified audited financial statements for the last 2 financial years.

#### 1.3 Labour Strength: Number of staff based in;

- 1.3.1 Eswatini office
- 1.3.2 Other locations
- 1.3.3 Number of experts and their skills

### Section 2 – Track Record

#### 2.1 Implementation of similar services done in last 3 years

- 2.1.1 Name of Client
- 2.1.2 Contract Period
- 2.1.3 Contact persons

#### 2.2 Contracts aborted (Failure to disclose this information may lead to cancellation of contract if awarded).

#### 2.3 Referees (Related institutions)

- 2.3.1 Name of contact person
- 2.3.2 Company / Organization
- 2.3.3 Telephone Email address

### Section 3 – Implementation Approach

#### 3.1 Approach for implementation of the services

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*(End of Document)*

