The Kingdom of Eswatini

Eswatini Energy Regulatory Authority (ESERA)

TENDER 001 of 2019

Registration of Interest for Participating in the Development of New Generation Capacity in Eswatini

Date of Issue: 15 April 2019
# Table of Contents

1. Introduction  
   1  

2. Preparation and submission of Registration Forms  
   2  

Appendix A: Registration Forms  
   3
1 Introduction

The Kingdom of Eswatini (“Eswatini”) relies heavily on electricity imports from Eskom in South Africa to supply its electricity demand. Due to the constraints faced by Eskom and the expected significant tariff increases from Eskom, the reliance by Eswatini on electricity imports from South Africa is no longer secured. Therefore there is a need for Eswatini to develop local generation in order to reduce reliance on imports and in order to stimulate the development of energy sector investment in Eswatini.

The Ministry of Natural Resources and Energy (“MNRE”) has established the Eswatini Independent Power Producers Policy (“ESIPPP”) that is aimed at increasing the utilisation of local renewable energy resources, including solar photovoltaic (“PV”) and biomass, to enhance energy security and self-sufficiency. Furthermore, the MNRE is committed to encouraging private sector participation in the development of new power generation projects.

In July 2018, the Honourable Minister of the MNRE announced a new energy policy which sets out that the procurement of new generation capacity by Independent Power Producers (“IPPs”) will be conducted through competitive tendering. In addition, and in support of the new policy, in October 2018, the MNRE launched its Integrated Resource Masterplan (the “MasterPlan”) for the energy sector as well as the Short-term Generation Expansion Plan (“SGEP”) which provide a roadmap of the new generation capacity to be developed in the country.

While the MasterPlan provides a long-term roadmap for the country’s energy needs with a planning horizon of 20 years, the SGEP focusses on projects that can be delivered in the short-term. According to the SGEP, circa 40 MW of solar PV technology will need to be procured by 2020 followed by circa 40 MW of biomass in 2021. This new generation capacity will be procured through competitive tendering processes to be conducted by the Eswatini Energy Regulatory Authority (“ESERA”), in co-operation with the MNRE in accordance with the Electricity Act of 2007.

The procurement of private-owned generation capacity through competitive tendering will provide opportunities for meaningful local participation in the Eswatini energy sector. As a result, ESERA, together with other Government stakeholders, is consulting on the appropriate criteria to be included in the procurement process to ensure Eswatini-based participation in the development of new power projects. The potential areas for local participation include funding on debt and equity as well as the engineering, procurement and construction (“EPC”) and operations and maintenance (“O&M”) arrangements. The tender documents will specify the minimum levels that will need to be allocated to Eswatini registered companies/citizens on each of the local participation categories.

In order to facilitate the partnership between the developers and local companies/citizens, ESERA has identified the need to create a database of parties who may be interested in participating in the development of the new generation capacity in Eswatini. As a result, ESERA is launching this registration process to invite parties who may interested in participating in the development of new
generation to assist ESERA by submitting the relevant information as described in Section 2 (the “Registration”).

All parties should note that the Registration process is not intended to be, and should not be considered to be, the start of a procurement process and does not in any way constitute any form of shortlisting, pre-qualification or any other form of selection for purposes of procurement for new generation capacity.

2 Preparation and submission of Registration Forms

All parties who are interested in potentially becoming developers, investors, financiers, EPC contractors, O&M contractors, etc. in the development of the new generation projects in Eswatini are encouraged to express their interest by completing the Registration Form contained Appendix A. The Registration Form shall be completed in the prescribed format and submitted electronically to:

Mr Sikhumbuzo Nkambule  
Manager Consumer and Stakeholder Management  
Eswatini Energy Regulatory Authority  
Email: nkambules@sera.org.sz

ESERA requests that the Registration Form is submitted no later than **5:00pm (CAT), 26 April 2019**. The submissions shall be marked with the subject line: “Registration of Interest for Participating in the Development of New Generation Capacity – [Name of party]”.

ESERA requests that the Registration Form and supporting documents are submitted in English and that the attachments do not exceed 5MB per email message. Parties are to note that the information to be provided in the Registration Form will be published to the public.

ESERA wishes to thank all parties in advance for expressing interest in participating in the development of new generation capacity in Eswatini.
Appendix A: Registration Forms

Registrants are requested to complete and submit the Registration Form provided in this Appendix A in the prescribed format.
REGISTRANT IDENTITY:  

DATE:

REGISTRATION FORM 1: REGISTRANT INFORMATION

Each registrant shall provide the details of its organisation using this Registration Form 1.

<table>
<thead>
<tr>
<th>Item No</th>
<th>Information</th>
<th>Details</th>
</tr>
</thead>
<tbody>
<tr>
<td>1.</td>
<td>Name of registrant</td>
<td></td>
</tr>
<tr>
<td>2.</td>
<td>Main activity of business of registrant</td>
<td></td>
</tr>
<tr>
<td>3.</td>
<td>Area of interest in the development of new generation capacity</td>
<td></td>
</tr>
<tr>
<td>4.</td>
<td>Nationality/laws pursuant to which registrant is organised</td>
<td></td>
</tr>
<tr>
<td>5.</td>
<td>Principal office address and place of incorporation or establishment</td>
<td></td>
</tr>
<tr>
<td>6.</td>
<td>Name and position of contact person</td>
<td></td>
</tr>
<tr>
<td>7.</td>
<td>Telephone</td>
<td></td>
</tr>
<tr>
<td>8.</td>
<td>Email address</td>
<td></td>
</tr>
</tbody>
</table>